

An aerial photograph of a city skyline, likely Austin, Texas, featuring a river, a bridge, and various skyscrapers under a blue sky with scattered clouds. The text is overlaid on the upper portion of the image.

TEXAS   
BUSINESS  
*Brokers*

### **WHAT PROSPECTIVE BUYERS WILL NEED:**

- 3 years of P&L (Profit and Loss) financial statements including this Y-T-D
- 3 years of tax returns (business or business portion of personal tax returns)
- Any lease agreements if applicable
- Balance sheet
- 3 years of bank statements
- Any additional Bank Records (Credit card statements, etc.)
- Asset List - Inventory, DBA, equipment, etc. that is transferable with the business
- Business/Owner Bio - How long has the business been in operation? How long have you owned the company? (Etc)

### **ADDITIONAL ITEMS THAT MAY BE NEEDED:**

- Sales information (where do your sales come from? What is the percentage? Etc.)
- Sales by customer
- Accounts receivable/payables
- License/contracts
- Staff Bios/Information/Pay Details